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## **BTE Technologies Receives U.S. Commercial Service Export Award: Recognition of BTE's Manufacturing Expansion and Global Growth**

Hanover, MD - - -

BTE Technologies, a leading global provider of advanced solutions for physical therapy, industrial rehabilitation and sports medicine, received the U.S. Commercial Service Export Achievement Certificate today, presented by the U.S. Commercial Service in Baltimore.

The U.S. Commercial Service is a global trade promotion unit of the US Department of Commerce, International Trade Administration. Its mission is to promote and protect U.S. commercial interests abroad and deliver customized solutions to ensure that U.S. businesses compete and win in the global marketplace. BTE was presented with the Export Achievement Certificate to acknowledge BTE's commitment and business achievements in international markets.

It is important for U.S.-based small manufacturers to remain internationally competitive. BTE's recent success and growth in tough international markets, including China, Japan and other Asian markets, demonstrates its commitment to compete in world market, and its ability to deliver unique products that are globally useful in physical assessment and rehabilitation.

"We are impressed when we discover regional manufacturers who are successfully competing in a global market," said William Burwell, Director of the U.S. Commercial Service in Baltimore. "We are pleased to recognize BTE Technologies for their role in expanding markets and as a growing employer in this region."

"The world has gotten smaller for manufacturers and competition is tougher than ever. For us, six years of working a focused strategy has seen BTE achieve significant improvements in exports. This is an important award and much appreciated recognition for our team. I count U.S. Commercial Service and Maryland's Department of Business and Economic Development as team members too, as their support has been very important," said Chuck Wetherington, President of BTE Technologies, and Board Member of the National Association of Manufacturers (NAM). "This is also an affirmation that the American axiom of listening to your customers, and providing real solutions for their problems plays as well in Pusan as it does in Peoria."

BTE has been in the forefront of working with clinicians globally and has continually expanded its products internationally. For more information, contact [info@btetech.com](mailto:info@btetech.com).

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### **About BTE Technologies**

BTE Technologies is the leading producer of musculoskeletal testing and rehabilitation technologies. The company provides advanced physical and occupational evaluation and therapy solutions and works with employers and payers to reduce workers' compensation and disability expenses. With nearly 30 years of experience and innovation, BTE offers clinicians, employers, and researchers the most advanced rehabilitation and evaluation technology available. BTE Technologies operates from offices in Hanover, Maryland and Greenwood Village, Colorado. For more information, please visit [www.btetech.com](http://www.btetech.com)

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