



WORKFORCE SOLUTIONS

OnSite Services

Revolutionizing Prevention with Early Intervention



DREAM BIG

For you, every injury is personal

You care about your employees. Not just because it's your job. To you, they are more than just numbers. So every injury - no matter how big or small - is more than a faceless 'incident' on a spreadsheet. You take it personally.



IMAGINE

- No more recordables
- Your workforce happy and healthy
- All employees safe at work
- Productivity undisrupted
- An end to comorbidity
- Employees engaged in wellness

You can't lower recordables by accident

At BTE, we take injury personally too. That's why we empower employers who care, like you, to take a more active role. Providing the best care for existing, qualified workers through BTE OnSite medical, therapy, and wellness programs. Scientifically designed and staffed by our ergonomic, prevention, and nursing experts. Helping you proactively maintain a healthier, more consistent workforce. And minimizing the impact of injuries through work conditioning and early intervention - so small issues aren't allowed to develop into big problems.

THE ELEPHANT IN THE ROOM

The outdated employee care model is broken

It's been a dirty secret, but the evidence is out. The old, traditional clinic vendor approach for employees is broken. Because it is driven by utilization. That means the average clinical provider actually relies on injuries to occur, in order to rack up injury treatment billable units. Those dollars add up fast. And in the meantime - injury wreaks havoc on your workforce. Time off work, production disruption, replacement labor impact, and workers comp costs pile up. This 'hands off,' reactive model benefits only the third party healthcare vendor. Not you, and not your employees, or their families.

CASE STUDY

TREATMENT CHARGES	Traditional	BTE OnSite
Initial Visit	\$350	\$100
Follow Up Visits	\$1,600	\$300
Specialist Care	\$1,500	\$250
ANCILLARY SERVICES		
Radiology	\$800	\$0
Therapy	\$2,400	\$600
Pharmacy	\$600	\$25
LOST PRODUCTIVITY		
Appointment Time Wages	\$900	\$150
Days Off Work	\$400	\$0
BOTTOM LINE:	\$8,550	vs. \$1,425

BTE OnSite delivers 6x cost reduction



We don't want your treatment dollars

Until recently, there wasn't a better way. But we dare to be different. Different than the common, utilization-driven commodity clinics and providers, whose bread and butter is therapy billing. That means we are committed to proactively slashing your treatment spends through high-engagement prevention. The way we see it - your employees are your most valuable resource, so it's our mission to keep them healthy and productive. Engaged in their wellness, regularly interacting and building relationships with our caring, hands-on prevention experts. It's a better way, and it's making major waves in the industry.

Passionate about prevention, together

Your BTE OnSite team works shoulder to shoulder with your workforce — on your shop floor — to predict and catch problems early. Preventing OSHA recordables. Reducing treatment utilization and reducing costs by 40% or more. Helping your employees stay healthy and happy. Giving you and your employees a big win.



We do it all, for you

Over the years, we have built on our roots in evaluation and therapy, in response to our clients' growing needs. Today, we provide employers like you with every phase of Prevention, Recovery, and Return to Work. Encompassing Pre-Hire Testing, Job Analysis and Ergonomic Assessment, Early Intervention, Therapy Treatment, Nursing,

Medical, Return to Work, and more. Connected by our unmatched hardware and software technology network, for faster, better data-supported decision-making. All customized and delivered directly to your job site, for your employees' convenience. Producing measurable outcomes and big returns through cost savings, productivity, and morale.

BECAUSE YOUR PEOPLE ARE WORTH IT

You've never had a partner like us before

We guarantee it. Together with our clients and their employees, we are leading the movement. Turning the industry on its ear with our revolutionary, high-engagement, prevention-focused approach. And our outcomes speak for themselves - just ask our clients.

Call us today

Let's talk about writing your chapter. Whatever your unique needs - you have the dream, and we'll deliver. Skyrocketing your employees' safety and wellness, with BTE OnSite.

800.331.8845